



WE ARE

Soteria

Soteria specializes in marine and non-marine surveys, loss adjustment, and risk mitigation. Our expertise spans marine, property, engineering, cargo inspections, liability claims, and hazardous material management. With over 100 years of collective experience, we deliver professional, transparent, and cost-effective solutions to minimize risks and maximize safety.

We provide solutions that optimize our key principles of commitment and sincerity, professionalism and transparency.



Marine Claims, Surveys & Offshore Risk Management

WHO WE ARE

About Us

At Soteria, we specialize in marine surveys, marine claims handling and offshore risk management. We are committed to giving vessel owners, insurers, and charterers clear-cut support and protection for their marine and offshore operations.

Our marine survey team conducts thorough checks and identifies any risks to minimize loss. They work tirelessly to provide consistent and reliable service across the globe, making sure your maritime needs are fully met.

On the offshore side, we understand the challenges of working with the sea. We prepare your operations for success with careful planning and deep knowledge of offshore demands. As we grow, we are setting up in major maritime centers around the world to serve you better, wherever you are.

At Soteria, we see each client as a partner. We're here to help you deal with the complex rules and challenges of the sea.

WHAT WE OFFER

Our Marine & Offshore Services

- **H&M and P&I Inspections**
- **Marine Surveys**

Comprehensive marine assessments covering vessel inspections, cargo damage surveying, hull and machinery inspections and condition surveys.
- **Marine Warranty Inspections**

Inspections of vessel loading and discharging, assuring compliance and safety.
- **Towage Approvals (FTA Approved)**

Expert approval for towage plans, assuring vessel and tow compliance with maritime safety standards.
- **Small Boat Inspections (FTA Approved)**

Comprehensive safety checks to certify your small craft is ready for secure, compliant sailing.
- **Yacht Practice**

Expert guidance to maintain your yacht's performance at the highest standards of maritime practice.
- **Cargo Damage Inspections**

Accurate assessments of cargo damage with a focus on quality control and loss prevention.
- **Accident Investigations & Damage Control**

Expert investigation of marine accidents to ascertain causes and implement effective damage control measures.
- **Liability Claims**

Professional handling of various liability claims including freight forwarders, road hauliers, ship repairers, and more.
- **Onboard Training**

Shipboard training to foster a stronger safety culture. Cost-effective and systematic approach to improving safety by influencing unsafe behaviors, covering dynamic and static core marine assessments to ensure compliance with international maritime safety regulations.
- **Other Marine Services**

Including bunker surveys, draft surveys, on-hire/off hire surveys, etc.
- **FMEA (Failure Mode and Effect Analysis) – for DP2 s DP3 vessels**
- **Annual DP Surveys For All DP Vessels**
- **Pre-Purchase Inspections For All Offshore s DP Vessels – With Valuation**
- **Upgradation Project For Conversions For DP Vessels**
- **Upgradation/Conversions Of AHTS /OSVS To DP/Diving Vessels Or**
- **OSRV(Oil Spill Response Vessels)**
- **Suitability Surveys For All Offshore Vessels (For Particular Project)**
- **Project Management, Repair Estimation/monitoring**
- **Drydock Preparation, Estimation Of Cost/duration, Advice On Choosing Shipyard Expertise.**
- **Vessel's Inspection :**

Onboard Sailing : Core audits and assessments
Onboard Training - Drills, Inspection Preparations for PSC, AMSA, USCG, SIRE, RIGHTSHIPS
VIR: Vessel Inspection Report
- **Core Audits:**

Internal ISM, MLC and ISPS
Navigational Assessment (Static & Dynamic), Environmental Compliance Assessment, Sailing Engineering Audit, Bunker Compliance Assessment, Mooring/Anchoring Audit, Cargo Audit, VDR Remote Audits.

MEET US

Our Team

Our Marine and Offshore expertise is backed by an exceptional team of professionals, each with unique skills and decades of experience in the maritime industry:

CAPT.OM PRAKASH MARAYIL

Director & Principal Surveyor

Captain Om Prakash Marayil is our valued Principal Surveyor at Soteria Surveyors & Loss Adjusters LLC in Dubai. Capt. Om Prakash brings with him over 34 years of experience in the maritime industry, with a Master Mariner (F.G) qualification and a range of other impressive credentials, including being an Associate of the Association of Average Adjusters, a Fellow of the Institute of Chartered Shipbrokers, an Honorary Member of the International Institute of Marine Surveyors, and an Associate Fellow of the Nautical Institute.

RAVI PS AHLUWALIA

General Manager - Marine Inspections-Singapore

Ravi PS Ahluwalia, a Marine engineering and O&G project professional with proven technical, operations, business development & communication skills. He holds a First Class Engineer (UK) diesel unlimited, with 10 years' as Chief Engineer, Shell UK and overall, 30 years of experience in the technical industry. Successfully completed an MBA program in the UK, transitioned to Subsea Project management, executed diversified Oil & gas upstream field projects and FPSO/refinery package portfolios. He is actively demonstrating expertise in training, safety and quality assurance fields.

CAPT. VIKASH DEEP

Operations Manager (Marine Operations)-United Arab Emirates

Capt. Vikash Deep brings extensive experience in managing oil, chemical, and crude oil tankers, having served in various officer roles over his career. His expertise includes cargo planning, loading, discharging, and dry dock operations, with a track record of successfully clearing vetting and port state inspections. Capt. Vikash's comprehensive knowledge of tanker operations and commitment to safety and efficiency make him a vital part of the team.

SWAMINATHAN MAHADEVAN

Consultant Chartered Engineer

Swaminathan Mahadevan is a highly qualified and experienced consultant in the maritime industry. With an impressive career spanning over two decades, Swaminathan has held several key positions in various organizations. From being a partner at Hydrotech Industry & Works to serving as a Director (Technical and Operations) at Splendour Marine Management DMCC and Seapro Technical Service LLC, Swaminathan has been responsible for the safe and efficient operation of vessels, carried out pre-purchase inspections, and served as a consultant superintendent for various inspections and dry dockings.

Surjeet

Surveyor

Surjeet is an experienced marine professional with a solid background in vessel navigation and operations. With years of sea-going service aboard bulk carriers, VLOCs, and passenger vessels, he contributes practical knowledge to Soteria's surveying team. He is involved in cargo inspections, condition surveys, and draft surveys, focusing on accurate documentation and adherence to industry standards. His steady approach and familiarity with maritime procedures support the team's commitment to reliable and efficient service.

VISHNU PRADEEP

Surveyor

Vishnu is a seasoned surveyor specializing in a diverse range of marine inspections in Dubai. He skillfully conducts condition surveys, ROB surveys, bunker quantity verifications, and cargo inspections, ensuring meticulous attention to detail. His keen expertise in damage evaluation is instrumental in providing accurate assessments for insurance claims, emphasizing safety, compliance, and client communication. Vishnu's consistent track record with top shipping firms illustrates his dedication to precision and client satisfaction in the maritime surveying field.

ASHIK K ASHOK

Junior Surveyor

Ashik K Ashok brings a fresh perspective to the team, actively contributing to inspections of fruit cargoes, commodities, and refrigerated (reefer) cargo. Although new to the field, he is quickly building expertise in evaluating conditions critical for insurance and claims. Ashik is committed to learning from seasoned surveyors, ensuring accurate and client-focused service in the surveying industry.

SATVIK SHANBHAG

Marine Technical Manager (India Operations)

Satvik is our Marine Technical Manager with expertise in various technical roles spanning over a decade. Satvik has experience in vessel monitoring, inspections, VIR and audits, managing vessel KPIs and benchmarking, managing budgets and finances, liaising with vendors, and coordinating with P&I, H&M regarding insurance and claims, as well as chartering and vessel operators regarding vessel issues and technical matters.

ABIGAIL SALVADOR

Senior Administrator & Coordinator

With a decade of administrative experience in marine services and loss adjusting, Abigail Salvador orchestrates our operations with precision and professionalism. Holding certifications as an Office Manager and Human Resource Professional from the American Certification Institute, she brings a wealth of knowledge and organizational acumen to our team. Abigail's transition from academia as an English College Instructor to the corporate sphere has enriched our firm with diverse expertise and a commitment to excellence in service and coordination.

Non-Marine **Surveys**

Your Partner in Non-Marine
Surveys and Loss Adjusting



WHO WE ARE

About Us

Soteria Surveyors & Loss Adjusters is a well-established survey and loss-adjusting company based in Dubai, UAE. With a commitment to quality, reliability, and customer satisfaction, we provide a broad range of services across various industries. In this brochure, we're highlighting our specialized expertise in non-marine sectors.

Our Team

DEVARAJAN

Technical Manager & Loss Adjuster

Devarajan is a well-accomplished loss adjuster with over thirty years of experience in the insurance industry. Devarajan has handled multi-million dollar industrial/commercial property, business, MBD claims such as [CPM CAR, EAR,], liability, and financial lines losses.

BRIAN JOEL PINTO

Chartered Loss Adjuster

Brian is an experienced Property Adjuster with impressive qualifications, including ACILA, DipCII, and AMIMEchE. He has worked in various roles in the insurance industry, including Loss Adjuster and Risk Engineer, and has a background in mechanical engineering. Previously, he worked as a Loss Adjuster for McLaren International Limited in UAE.

WHAT WE OFFER

Our Services



General Loss Adjusting

Expertise in providing impartial claim assessments in the fields of Properties, Engineering, and Construction.



Financial Lines

Specializes in managing financial risks, including Fidelity Guarantee, Crime, and other related adjustments.



Valuations

Comprehensive asset valuation services tailored to your unique requirements.



Feasibility Studies

Detailed analyses to evaluate the viability of your business projects.



Our Commitment to Excellence

At Soteria Surveyors & Loss Adjusters, we don't just talk about quality, safety, and environmental responsibility-we demonstrate it through our internationally recognized certifications:



ISO 9001:2015 - Quality Management System:



ISO 14001:2015 Environmental Management System



ISO 45001:2018- Occupational Health & Safety Management System

Contact Us

Global Operations



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